

Contents

INDEPENDENT AUDITOR'S REPORT

FINANCIAL STATEMENTS

Statement of Financial Position	1
Statement of Profit or Loss and Other Comprehensive Income	2
Statement of Changes in Equity	3
Statement of Cash Flows	4

HHLA Project Logistics LLC

International Financial Reporting Standards

Financial Statements and Independent Auditor's Report

31 December 2022

6	Notes to the Financial Statements	15
7	Related Parties	16
8	Revenue	18
9	Cost of Sales	19
10	General and Administrative Expenses	19
11	Financial Income	19
12	Property, Plant and Equipment	20
13	Right of Use Assets and Lease Liabilities	21
14	Trade and Other Receivables	22
15	Cash and Cash Equivalents	23
16	Other Capital	23
17	Trade and Other Payables	23
18	Contingencies and Commitments	25
19	Financial Risk Management	25
20	Events after the Reporting Period	26

Contents

INDEPENDENT AUDITOR'S REPORT

FINANCIAL STATEMENTS

Statement of Financial Position	1
Statement of Profit or Loss and Other Comprehensive Income	2
Statement of Changes in Equity	3
Statement of Cash Flows	4

Notes to the Financial Statements

1	HHLA Project Logistics LLC and its Operations	5
2	Operating Environment of the Company	5
3	Significant Accounting Policies	6
4	Critical Accounting Estimates and Judgements in Applying Accounting Policies	13
5	Adoption of New or Revised Standards and Interpretations	14
6	New Accounting Pronouncements	15
7	Balances and Transactions with Related Parties	18
8	Revenue	19
9	Cost of Sales	19
10	General and Administrative Expenses	19
11	Finance Income	19
12	Property, Plant and Equipment	20
13	Right-of-Use Assets and Lease Liabilities	21
14	Trade and Other Receivables	22
15	Cash and Cash Equivalents	23
16	Charter Capital	23
17	Trade and Other Payables	23
18	Contingencies and Commitments	23
19	Financial Risk Management	24
20	Events after the Reporting Period	26



Independent Auditor's Report

To the Shareholders and Management of HHLA Project Logistics LLC

Our opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of HHLA Project Logistics LLC (the "Company") as at 31 December 2022, and the Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and with the requirements of the Law of Georgia on Accounting, Reporting and Auditing.

What we have audited

The Company's financial statements comprise:

- the statement of financial position as at 31 December 2022;
- the statement of profit or loss and other comprehensive income for the year then ended;
- the statement of changes in equity for the year then ended;
- the statement of cash flows for the year then ended; and
- the notes to the financial statements, which include significant accounting policies and other explanatory information.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and with the requirements of the Law of Georgia on Accounting, Reporting and Auditing, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

PricewaterhouseCoopers Georgia LLC

PricewaterhouseCoopers Georgia LLC (Reg.# SARAS-F-775813)

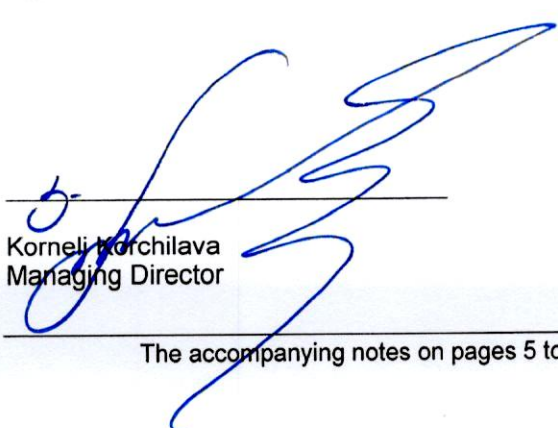
Lasha Janelidze (Reg.#SARAS-A-562091)

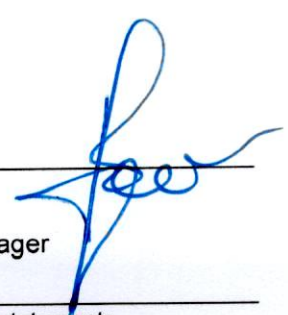
2 March 2023
Tbilisi, Georgia

HHLA Project Logistics LLC
Statement of Financial Position

<i>In Georgian Lari</i>	Note	31 December 2022	31 December 2021
ASSETS			
Non-current assets			
Property, plant and equipment	12	390,657	458,725
Intangible assets		17,965	19,921
Right-of-use assets	13	544,507	670,690
Total non-current assets		953,129	1,149,336
Current assets			
Inventories		2,323	3,408
Prepaid taxes		56,162	86,438
Advances paid		286,747	210,598
Trade and other receivables	14	758,432	1,288,471
Cash and cash equivalents	15	2,432,369	3,150,127
Total current assets		3,536,033	4,739,042
TOTAL ASSETS		4,489,162	5,888,378
EQUITY			
Charter capital	16	108,000	108,000
Retained earnings	16	3,393,652	4,474,624
TOTAL EQUITY		3,501,652	4,582,624
LIABILITIES			
Non-current liabilities			
Lease liabilities		429,003	525,186
Total non-current liabilities		429,003	525,186
Current liabilities			
Advances received		135,174	662
Current lease liability	17	104,137	162,865
Trade and other payables	17	319,196	617,041
Total current liabilities		558,507	780,568
TOTAL LIABILITIES		987,510	1,305,754
TOTAL LIABILITIES AND EQUITY		4,489,162	5,888,378

Approved for issue and signed on 2 March 2023.


Korneli Korchilava
Managing Director


Nana Zhvelia
Financial Manager

The accompanying notes on pages 5 to 27 are an integral part of these financial statements.

HHLA Project Logistics LLC
Statement of Profit or Loss and Other Comprehensive Income

<i>In Georgian Lari</i>	Note	2022	2021
Revenue from contracts with customers	8	12,982,008	11,227,977
Cost of sales	9	(11,085,932)	(9,882,444)
Gross profit		1,896,076	1,345,533
Other income		34,642	85,094
General and administrative expenses	10	(1,700,745)	(2,210,935)
Other expenses		(37,666)	(45,669)
Operating profit/(loss)		192,307	(825,977)
Finance income	11	15,067	36,043
Finance costs		(56,065)	(25,946)
Net foreign exchange loss		(558,976)	(292,865)
Loss before income tax		(407,667)	(1,108,745)
Income tax expense		-	-
TOTAL COMPREHENSIVE LOSS FOR THE YEAR		(407,667)	(1,108,745)

The accompanying notes on pages 5 to 27 are an integral part of these financial statements.

HHLA Project Logistics LLC
Statement of Changes in Equity

<i>In Georgian Lari</i>	Charter capital	Retained earnings	Total
Balance at 1 January 2021	108,000	6,463,748	6,571,748
Total comprehensive loss	-	(1,108,745)	(1,108,745)
Dividends paid	-	(880,379)	(880,379)
Balance at 31 December 2021	108,000	4,474,624	4,582,624
Total comprehensive loss	-	(407,667)	(407,667)
Dividends paid	-	(673,305)	(673,305)
Balance at 31 December 2022	108,000	3,393,652	3,501,652

The accompanying notes on pages 5 to 27 are an integral part of these financial statements.

HHLA Project Logistics LLC
Statement of Cash Flows

<i>In Georgian Lari</i>	Note	2022	2021
Cash flows from operating activities			
Loss before income tax		(407,667)	(1,108,745)
Adjustments for:			
Depreciation of property and equipment and right-of-use assets	12,13	226,564	205,046
Amortisation and impairment of other intangible assets		5,730	6,732
Recovery of provision for impairment of doubtful accounts	14	(58,818)	(24,286)
Finance income	11	(15,067)	(36,043)
Finance costs	13	56,065	25,946
Gain/(loss) on sale of property, plant and equipment		2,177	(60,037)
Net foreign exchange loss		558,976	292,865
Operating cash flows/(outflows) before working capital changes		367,960	(698,521)
Decrease in trade and other receivables		448,838	357,367
Decrease/(increase) in inventories		1,083	(2,259)
(Decrease)/increase in trade and other payables		(268,553)	531,257
Increase in taxes payable		30,276	31,463
Increase in advances paid		(76,149)	(7,609)
Increase/(decrease) in advances received		134,512	(52,951)
Net cash from operating activities		637,967	158,746
Cash flows from investing activities			
Purchase of property, plant equipment	12	(53,160)	(221,178)
Purchase of intangible assets		(3,774)	(8,620)
Sale of property, plant and equipment		18,667	93,750
Interest received	11	15,067	36,043
Net cash used in investing activities		(23,200)	(100,005)
Cash flows from financing activities			
Repayment of finance lease liability	13	(158,841)	(164,754)
Dividends paid to the Company's shareholders	16	(673,305)	(880,379)
Net cash used in financing activities		(832,146)	(1,045,133)
Net decrease in cash and cash equivalents		(217,379)	(986,390)
Effect of exchange rate changes on cash and cash equivalents		(500,379)	(238,842)
Cash and cash equivalents at the beginning of the year	15	3,150,127	4,375,361
Cash and cash equivalents at the end of the year	15	2,432,369	3,150,127

The accompanying notes on pages 5 to 27 are an integral part of these financial statements.

1 HHLA Project Logistics LLC and its Operations

These financial statements have been prepared in accordance with International Financial Reporting Standards and with the requirements of the Law of Georgia on Accounting, Reporting and Auditing for the year ended 31 December 2022 for HHLA Project Logistics (the “Company”).

The Company was incorporated in 2001. It was set up as a limited liability company in accordance with Georgian regulations and is registered by Poti Tax Inspection with identification number: 215112447. The Company is domiciled in Georgia. Legal address of the Company is 47 Agmashenebeli Ave. Poti, Georgia.

As of 31 December 2022 and 2021 the Company’s immediate parent company with 75% shareholding, was HHLA International GmbH (the “Parent” legal entity based in Hamburg, Germany). The Company’s ultimate controlling party is Hamburger Hafen und Logistik AG (HHLA), which is leading European port and transport logistics company based in Hamburg, Germany. The Company’s representative and its local shareholder in Georgia, Mr. Korneli Korchilava, owns 25% of the Company’s equity.

Principal activity. The Company’s principal business activity is freight forwarding and logistic services. Principal business activities of the Company represents organisation of freight transportation around the world. Services provided by the Company under the freight forwarding and logistic operations includes, but are not limited by:

- Cargo transportation;
- Terminal services and container handling services, such as loading and unloading operations, container storage and other terminal operations;
- Preparation and ensuring brokerage, by providing clients with customs documentation and services for customs clearance;
- Cargo tracking services, by providing clients with information about cargo location; and
- Cargo security services, including provision of insurance and ensuring proper documentation for the transported cargo.

The Company does not have its own transportation facilities and uses services of other transportation companies.

Establishment of subsidiary. In November 2022 the Company has established a subsidiary company “HHLA Project Logistics Kazakhstan LLP” in Kazakhstan. The subsidiary had no operations and balances for the year ended 31 December 2022 and up to the financial statements issue date.

Presentation currency. These financial statements are presented in Georgian Lari (“GEL”), unless otherwise stated.

2 Operating Environment of the Company

The Company’s principal business activities are within Georgia. Georgia displays certain characteristics of an emerging market, including relatively high inflation and high interest rates. Tax, currency, and customs legislation is subject to varying interpretations and contributes to the challenged faced by companies operating in Georgia.

The future economic direction of Georgia is largely dependent upon the effectiveness of economic, financial, and monetary measures undertaken by the Government, together with tax, legal, regulatory and political developments.

COVID -19. On 12 March 2020, the World Health Organization officially declared the Covid-19 pandemic. In order to limit the impact of the pandemic, the Georgian Government took appropriate measures and imposed restrictions such as quarantine, curfew, international flight restrictions and other business restrictions. These measures have had a negative impact on the economy and local businesses, including the Company’s operations.

In 2022 the Georgian economy demonstrated positive dynamics in recovery from the pandemic. This trend was also supported by the global economic recovery and higher prices. The Company’s management has also taken appropriate steps to minimize the impact of the pandemic on the Company’s operations. The administrative department on occasional basis switched to remote working mode, while the operational process was maintained in the enterprise in compliance with all the rules. As a result, the impact on the Company’s operations and sales was minimized. Management is unable to predict all developments which could have an impact on the Georgia economy and consequently what effect, if any, they could have on

2 Operating Environment of the Company (Continued)

the future financial position of the Company. Management believes it is taking all the necessary measures to support the sustainability and development of the Company's business.

War between Russia and Ukraine. On 24 February 2022, following a significant Russian military build-up near the Russia-Ukraine border, Russian troops crossed the border. Internationally considered a war aggression and the invasion is the largest conventional military attack on a European state since World War II. It triggered Europe's largest refugee crisis since that war, with millions of Ukrainians leaving the country and fleeing their homes. As a result of the war in Ukraine, many leading countries and economic unions have announced severe economic sanctions on Russia. Numerous companies withdrew their businesses from Russia and Belarus. The situation is still unfolding, but it has already resulted in a humanitarian crisis and material economic losses for Ukraine, Russia and the rest of the world.

Company has no direct exposure to Ukraine, Russia and Belarus. Management assumes that this will have no discernible impact on the Company's activities. As the war is still waging, it is impossible to reliably assess full impact this may have on the Company as there is uncertainty over the magnitude of the impact on the economy in general. Management is closely monitoring the economic situation in the current environment.

3 Significant Accounting Policies

Basis of preparation. These financial statements have been prepared in accordance with IFRS and with the requirements of the Law of Georgia on Accounting, Reporting and Auditing under the historical cost convention, as modified by the initial recognition of financial instruments based on fair value. The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated (refer to Note 5. The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note **Error!** **Reference source not found..**

Foreign currency translation. The functional currency of the Company is the currency of the primary economic environment in which the entity operates. The functional currency of the Company is the national currency of the Georgia, Georgian Lari ("GEL"). The financial statements are presented in Georgian Lari ("GEL"), which is the Company's presentation currency.

Transactions and balances. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are premeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the transactions at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of comprehensive income.

Foreign exchange gains and losses that relate to accounts payables, accounts receivable and cash and cash equivalents are presented in the statement of comprehensive income within "Net foreign exchange loss/gain". Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates at the dates of the initial transactions.

The closing rate of exchange, used for translating foreign currency balances was:

Official exchange rate of the National Bank of Georgia	US Dollars ("USD")	Euro ("EUR")
As at 31 December 2022	2.7020	2.8844
As at 31 December 2021	3.0976	3.5040

Property, plant and equipment. Property, plant and equipment are stated at historical cost, less accumulated depreciation and provision for impairment, where required. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the

3 Significant Accounting Policies (Continued)

Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

At the end of each reporting period management assesses whether there is any indication of impairment of property, plant, and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs of disposal and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognised in profit or loss for the year. An impairment loss recognised for an asset in prior years is reversed where appropriate if there has been a change in the estimates used to determine the asset's value in use or fair value less costs of disposal.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are also recognised in the statement of comprehensive income.

Depreciation. Depreciation on other items of property, plant and equipment is calculated using the straight-line method to allocate their cost or devalued amounts to their estimated useful lives, as follows:

	<u>Useful lives in years</u>
Computers and office equipment	3 to 6
Vehicles	6
Furniture and fixture	6 to 10
Other	6 to 13

The residual value of an asset is the estimated amount that the Company would currently obtain from the disposal of the asset less the estimated costs of disposal, if the asset was already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Right-of-use assets. The Company leases various offices. Contracts may contain both lease and non-lease components. The Company allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for leases of real estate for which the Company is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Assets arising from a lease are initially measured on a present value basis.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- costs to restore the asset to the conditions required by lease agreements.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying assets' useful lives. Depreciation on the items of the right-of-use assets is calculated using the straight-line method over their estimated contract life of 8 years for Tbilisi office lease, 8 years for Poti office lease and 2.5 years for Airport office lease.

Intangible assets other than goodwill. The Company's intangible assets other than goodwill have definite useful lives and primarily include capitalised computer software and licences.

Externally acquired intangible assets are initially recognized at cost and subsequently amortized on a straight-line basis over their useful economic lives. Useful lives for the Company's software and licenses ranges from 3 years to 10 years. The amortization expense is included within the administrative expenses in the statement of comprehensive income

3 Significant Accounting Policies (Continued)

Impairment of non-financial assets. Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicated that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit (i.e. the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows). Impairment charges are included in the general and administrative expenses line item in the statement of comprehensive income, except to the extent they reverse gains previously recognized in other comprehensive income.

Financial instruments – key measurement terms. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The best evidence of fair value is the price in an active market. An active market is one in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

Fair value of financial instruments traded in an active market is measured as the product of the quoted price for the individual asset or liability and the number of instruments held by the entity. This is the case even if a market's normal daily trading volume is not sufficient to absorb the quantity held and placing orders to sell the position in a single transaction might affect the quoted price.

Valuation techniques such as discounted cash flow models or models based on recent arm's length transactions or consideration of financial data of the investees are used to measure fair value of certain financial instruments for which external market pricing information is not available. Fair value measurements are analysed by level in the fair value hierarchy as follows: (i) level one are measurements at quoted prices (unadjusted) in active markets for identical assets or liabilities, (ii) level two measurements are valuations techniques with all material inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), and (iii) level three measurements are valuations not based on solely observable market data (that is, the measurement requires significant unobservable inputs).

Transaction costs are incremental costs that are directly attributable to the acquisition, issue, or disposal of a financial instrument. An incremental cost is one that would not have been incurred if the transaction had not taken place. Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

Amortised cost ("AC") is the amount at which the financial instrument was recognised at initial recognition less any principal repayments, plus accrued interest, and for financial assets less any allowance for expected credit losses ("ECL"). Accrued interest includes amortisation of transaction costs deferred at initial recognition and of any premium or discount to the maturity amount using the effective interest method. Accrued interest income and accrued interest expense, including both accrued coupon and amortised discount or premium (including fees deferred at origination, if any), are not presented separately and are included in the carrying values of the related items in the statement of financial position.

The effective interest method is a method of allocating interest income or interest expense over the relevant period, so as to achieve a constant periodic rate of interest (effective interest rate) on the carrying amount. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts (excluding future credit losses) through the expected life of the financial instrument or a shorter period, if appropriate, to the gross carrying amount of the financial instrument. The effective interest rate discounts cash flows of variable interest instruments to the next interest repricing date, except for the premium or discount which reflects the credit spread over the floating rate specified in the instrument, or other variables that are not reset to market rates. Such premiums or discounts are amortised over the whole expected life of the instrument. The present value calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate. For assets that are purchased or originated credit impaired ("POCI") at initial recognition, the effective interest rate is adjusted for credit risk, i.e. it is calculated based on the expected cash flows on initial recognition instead of contractual payments.

3 Significant Accounting Policies (Continued)

Financial instruments – initial recognition. Financial instruments at FVTPL are initially recorded at fair value. All other financial instruments are initially recorded at fair value adjusted for transaction costs. Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by other observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets. After the initial recognition, an ECL allowance is recognised for financial assets measured at AC and investments in debt instruments measured at FVOCI, resulting in an immediate accounting loss.

Financial assets – classification and subsequent measurement – measurement categories. The Company classifies financial assets in the following measurement categories: FVTPL, FVOCI and AC.

Financial assets – classification and subsequent measurement – business model. The business model reflects how the Company manages the assets in order to generate cash flows – whether the Company's objective is: (i) solely to collect the contractual cash flows from the assets ("hold to collect contractual cash flows and sell"), or, if neither of (i) and (ii) is applicable, the financial assets are classified as part of "other" business model and measured at FVTPL.

Business model is determined for a Company based on all relevant evidence about the activities that the Company undertakes to achieve the objective set out for the portfolio available at the date of the assessment. Factors considered by the Company in determining the business model include the purpose and composition of a portfolio, past experience on how the cash flows for the respective assets were collected, how risks are assessed and managed, how the assets' performance is assessed and how managers are compensated.

Financial assets – classification and subsequent measurement – cash flow characteristics. Where the business model is to hold assets to collect contractual cash flows or to hold contractual cash flows and sell, the Company assesses whether the cash flows represent solely payments of principal and interest ("SPPI").

Where the contractual terms introduce exposure to risk or volatility that is inconsistent with a basic lending arrangement, the financial asset is classified and measured at FVTPL. The SPPI assessment is performed on initial recognition of an asset, and it is not subsequently reassessed.

Financial assets – reclassification. Financial instruments are reclassified only when the business model for managing the portfolio as a whole changes. The reclassification has a prospective effect and takes place from the beginning of the first reporting period that follows after the change in the business model. The entity did not change its business model during the current and comparative period and did not make any reclassifications.

Financial assets impairment – credit loss allowance for ECL. The Company assesses, on a forward-looking basis, the ECL for debt instruments measured at AC and FVOCI and for the exposures arising from loan commitments and financial guarantee contracts, for contract assets. The Company measures ECL and recognises net impairment losses on financial and contract assets at each reporting date. The measurement of ECL reflects: (i) an unbiased and probability weighted amount that is determined by evaluating a range of possible outcomes, (ii) time value of money and (iii) all reasonable and supportable information that is available without undue cost and effort at the end of each reporting period about past events, current conditions and forecasts of future conditions.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables are grouped based on shared credit risk characteristics (receivables could be grouped by geographical region, product type, Customer rating, collateral or trade credit insurance).

The expected loss rates are based on the payment profiles of sales and the corresponding historical credit losses experienced following the principles applied by the Company in prior period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company analyses the macro factors of the countries in which it sells its goods and services. Based on the historical behavior of the Company's debtors, the Company identified foreign exchanged rate to be the most relevant factor having impact on recoverability of receivables, and accordingly adjusted the historical loss rates based on expected changes in this factor.

Financial assets – write-off. Financial assets are written-off, in whole or in part, when the Company exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovery. The write-off represents a derecognition event. The Company may write-off financial assets that are still subject to enforcement activity when the Company seeks to recover amounts that are contractually due, however, there is no reasonable expectation of recovery.

3 Significant Accounting Policies (Continued)

Financial assets – derecognition. The Company derecognises financial assets when (a) the assets are redeemed or the rights to cash flows from the assets otherwise expire or (b) the Company has transferred the rights to the cash flows from the financial assets or entered into a qualifying pass-through arrangement whilst (i) also transferring substantially all the risks and rewards of ownership of the assets or (ii) neither transferring nor retaining substantially all the risks and rewards of ownership but not retaining control.

Control is retained if the counterparty does not have the practical ability to sell the asset in its entirety to an unrelated third party without needing to impose additional restrictions on the sale.

Financial liabilities – measurement categories. Financial liabilities are classified as subsequently measured at AC, except for (i) financial liabilities at FVTPL: this classification is applied to derivatives, financial liabilities held for trading (e.g. short positions in securities), contingent consideration recognised by an acquirer in a business combination and other financial liabilities designated as such at initial recognition and (ii) financial guarantee contracts and loan commitments.

Financial liabilities – derecognition. Financial liabilities are derecognised when they are extinguished (i.e. when the obligation specified in the contract is discharged, cancelled or expires).

Modifications of liabilities that do not result in extinguishment are accounted for as a change in estimate using a cumulative catch-up method, with any gain or loss recognised in profit or loss, unless the economic substance of the difference in carrying values is attributed to a capital transaction with owners.

Offsetting financial instruments. Financial assets and liabilities are offset, and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts, and there is an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously. Such a right of set off (a) must not be contingent on a future event and (b) must be legally enforceable in all of the following circumstances: (i) in the normal course of business, (ii) in the event of default and (iii) in the event of insolvency or bankruptcy.

Cash and cash equivalents. Cash and cash equivalents include cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

Lease liabilities. Liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the fixed payments for lease, less any lease incentives receivable.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases of the Company, the Company's incremental borrowing rate is used, being the rate that the Company would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, collateral and conditions.

To determine the incremental borrowing rate, the Company uses publicly available market interest rates, prevailing on the National Bank of Georgia (NBG)

Lease payments are allocated between principal and finance costs. The finance costs are charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The Company initially estimates and recognises amounts expected to be payable under residual value guarantees as part of the lease liability. Typically, the expected residual value at lease commencement is equal to or higher than the guaranteed amount, and so the Company does not expect to pay anything under the guarantees. At the end of each reporting period, the expected residual values are reviewed, and adjusted if appropriate, to reflect actual residual values achieved on comparable assets and expectations about future prices.

Income taxes. Income taxes have been provided for in the financial statements in accordance with legislation enacted or substantively enacted by the end of the reporting period.

3 Significant Accounting Policies (Continued)

On 13 May 2016 the Government of Georgia enacted the changes in the Tax Code of Georgia whereby companies (other than banks, credit unions, insurance companies, microfinance organizations and pawn shops) do not have to pay income tax on their profit earned since 1 January 2017, until that profit is distributed or deemed distributed in a form of dividend. 15% income tax is payable on gross up value (i.e. net dividends shall be grossed up by withholding tax 5%, if applicable, and divided by 0.85) at the moment of the dividend payment to individuals or to non-resident legal entities. Dividends paid to resident legal entities from the profits earned since 1 January 2017 are tax exempted.

Dividends on earnings accumulated during the period from 1 January 2008 to 1 January 2017 is subject to income tax on grossed up value, reduced by respective tax credit calculated as a share of corporate income tax declared and paid on taxable profits vs total net profits for the same period multiplied to the dividend to be distributed. However, tax credit amount should not exceed the actual income tax imposed on dividend distribution.

Income tax arising from distribution of dividends is accounted for as an income tax expense in the period in which dividends are declared, regardless of the actual payment date or the period for which the dividends are paid. As a result, the Company derecognised all deferred tax assets and liabilities as of 31 December 2016 and accounted the respective impact in the profit and loss in 2016. A contingent income tax liability

which would arise upon the payment of dividends is not recognised in the statement of financial position.

In addition to the distribution of dividends, the tax is still payable on expenses or other payments incurred not related to economic activities, free delivery of assets or services and representation costs that exceed the maximum amount determined by the Tax Code of Georgia. All advances paid to entities registered in jurisdictions having preferential tax regime and other certain transactions with such entities as well as loans granted to individuals or non-residents are immediately taxable. Such taxes along with other taxes, net of tax credits claimed on assets or services received in exchange for the advances paid to entities registered in jurisdictions having preferential tax regime or recovery of loans granted to individuals or non-residents, are recorded under Taxes other than on Income within operating expenses.

Value added tax. Revenues generated from internal trans-shipments, related expenses and assets are recognised net of the amount of value added tax, except:

- Where the value added tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the value added tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable.
- Receivables and payables that are stated with the amount of value added tax included.

The net amount of value added tax recoverable from, or payable to, the taxation authority is included as VAT asset or liability in the statement of financial position.

Revenues generated from international trans-shipments, related expenses and assets are not subject for value added tax.

Other taxes. On 7 December 2015, the Ministry of Finance of Georgia issued an order #407 according to which taxpayers' obligations under all taxes, including the corporate income tax, and all taxpayers' tax payments would be accounted for on a tax account. As a result, all tax liabilities and tax assets were presented on the net basis. The resulting balances of tax assets and liabilities are reported as *Prepaid taxes, net* in the statement of financial position.

Inventories. Inventories are recorded at the lower of cost and net realisable value. The cost of inventory is determined on the weighted average cost principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

Prepayments. Prepayments are carried at cost less provision for impairment. A prepayment is classified as non-current when the goods or services relating to the prepayment are expected to be obtained after one year, or when the prepayment relates to an asset which will itself be classified as non-current upon initial recognition. Prepayments to acquire assets are transferred to the carrying amount of the asset once the Company has obtained control of the asset and it is probable that future economic benefits associated with the asset will flow to the Company. Other prepayments are written off to profit or loss when the services

3 Significant Accounting Policies (Continued)

relating to the prepayments are received. If there is an indication that the assets, goods or services relating to a prepayment will not be received, the carrying value of the prepayment is written down accordingly and a corresponding impairment loss is recognised in profit or loss for the year.

Charter capital. The amount of Company's authorized Charter capital is defined by the Company's Charter. The changes in the Company's Charter (including changes in the charter capital, ownership, etc.) shall be made only based on the decision of the Company's shareholders. The authorised capital is recognised as charter capital in the equity of the Company to the extent that it was contributed by the shareholders to the Company.

Dividends. Dividend can be declared when the Company has a positive retained earnings. Dividends are recorded as a liability and deducted from equity in the period in which they are declared and approved. Any dividends declared after the reporting period and before the financial statements are authorised for issue are disclosed in the subsequent events note. The statutory accounting reports of the Company are the basis for profit distribution and other appropriations.

Provisions for liabilities and charges. Provisions for liabilities and charges are non-financial liabilities of uncertain timing or amount. They are accrued when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised as an interest expense within finance costs.

A provision is a liability of uncertain timing or amount. A liability is a present obligation of the entity arising from past events, the settlement of which is expected to result in an outflow from the entity of resources embodying economic benefits. An obligating event is an event that creates a legal or constructive obligation that results in an entity having no realistic alternative to settling that obligation. A legal obligation is an obligation that derives from:

- (a) A contract (through its explicit or implicit terms);
- (b) Legislation; or
- (c) Other operation of law.

A constructive obligation is an obligation that derives from an entity's actions where:

- (a) By an established pattern of past practice, published policies or a sufficiently specific current statement, the entity has indicated to other parties that it will accept certain responsibilities; and
- (b) As a result, the entity has created a valid expectation on the part of those other parties that it will discharge those responsibilities.

Revenue recognition. Revenue is income arising in the course of the Company's ordinary activities. Revenue is recognised in the amount of transaction price. Transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring control over promised goods or services to a customer, excluding the amounts collected on behalf of third parties.

Revenue is recognised net of discounts, returns and value added taxes.

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, considering contractually defined terms of payment and excluding taxes or duty. The Company assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all its revenue arrangements. The specific recognition criteria described below must also be met before revenue is recognised.

3 Significant Accounting Policies (Continued)

Freight forwarding and logistic services. Revenue from freight forwarding and logistic services is recognised in the accounting period in which the services are rendered. The revenue recognition aspect of this segment is further analysed as import shipment and export shipments in terms of revenue recognition:

- Export shipment. Revenue from freight export shipment is typically recognised on the date of sailing of the vessel. Issuance of a Bill of Lading (BL) is normally indicative of completion of services by the freight operator as most of the export related services are rendered prior to sailing of the vessel. Therefore, issuance of a BOL is a key point when revenue from export related services is recognised.
- Import shipment. In case of import shipments, most of the service obligations are rendered by the freight operator once the cargo reaches the shores of destination, it is handed over to the customer and respective Delivery Note (DN) is issued. Revenue from import shipment is, therefore, is generally recognised upon issuance of DN, based on which, the importer/consignee can clear the goods from the customs bonded warehouse.
- Agency fee. Agency fee is recognised as revenue when respective shipping agency services, like coordination of the port services for the vessels; providing notification to the port authorities and other relevant parties regarding ship's arrival or departure; ordering ship's delivery to the parking lot; cargo handling, hydrographic service, customs and border procedures and execution of relevant documents, are provided.)

Financing components. The Company does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Company does not adjust any of the transaction prices for the time value of money.

Cost of sales. Cost of sales represents expenses directly related to the generation of revenue, including, but not limited to service fees paid to transportation companies.

Employee benefits. Wages, salaries, paid annual leave and sick leave, bonuses, and medical insurance are accrued in the year in which the associated services are rendered by the employees of the Company.

Amendment of the financial statements after issue. Any changes to these financial statements after issue require approval of the Company's management who authorised these financial statements for issue.

4 Critical Accounting Estimates and Judgements in Applying Accounting Policies

The Company makes estimates and assumptions that affect the amounts recognised in the financial statements and the carrying amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. Judgements that have the most significant effect on the amounts recognised in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

Initial recognition of related party transactions. In the normal course of business, the Company enters into transactions with its related parties. IFRS 9 requires initial recognition of financial instruments based on their fair values. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties and effective interest rate analyses. Terms and conditions of related party balances are disclosed in Note 7.

4 Critical Accounting Estimates and Judgements in Applying Accounting Policies (Continued)

Income taxes. Tax legislation of Georgia is in the process of formation. Changes in the legislation occur frequently and its many provisions are subject to varying interpretations. Due to ambiguities existing in the current and past tax legislations there are certain areas that management believes can be challenged by Georgian Tax Authorities ("GTA"). Management believes that its position related to these matters is sustainable and hence it has not accrued any additional tax provisions in the financial statements related to these matters. The Company's uncertain tax positions are reassessed by management at the end of every reporting period. Liabilities are recorded for income tax positions for which management assessment of a risk of additional taxes being levied is probable.

Depreciation of right-of-use assets. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

Extension and termination options. Extension and termination options are included in a number of office leases across the Company. These are used to maximise operational flexibility in terms of managing the assets used in the Company's operations. The majority of extension and termination options held are exercisable only by the Company and not by the respective lessor.

For leases of offices, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Company is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Company is typically reasonably certain to extend (or not terminate).
- Otherwise, the Company considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Most extension options in offices and vehicles leases have not been included in the lease liability, because the Company could replace the assets without significant cost or business disruption.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Company becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

Discount rates used for determination of lease liabilities. The Company uses its incremental borrowing rate as a base for calculation of the discount rate because the interest rate implicit in the lease cannot be readily determined.

To determine the incremental borrowing rate, the Company uses publicly available market interest rates, prevailing on the European market. The incremental borrowing rate was not adjusted for any factor.

A 10% increase or decrease in discount rate at 31 December 2022 would result in an increase or decrease in lease liabilities of GEL 10 thousand (2021: GEL 35 thousand).

5 Adoption of New or Revised Standards and Interpretations

The following amendments became effective from 1 January 2022:

Proceeds before intended use, Onerous contracts – cost of fulfilling a contract, Reference to the Conceptual Framework – narrow scope amendments to IAS 16, IAS 37 and IFRS 3, and Annual Improvements to IFRSs 2018-2020 – amendments to IFRS 1, IFRS 9, IFRS 16 and IAS 41 (issued on 14 May 2020 and effective for annual periods beginning on or after 1 January 2022).

- The amendment to IAS 16 prohibits an entity from deducting from the cost of an item of PPE any proceeds received from selling items produced while the entity is preparing the asset for its intended use. The proceeds from selling such items, together with the costs of producing them, are now recognised in profit or loss. An entity will use IAS 2 to measure the cost of those items. Cost will not include depreciation of the asset being tested because it is not ready for its intended use. The amendment to IAS 16 also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment. An asset might therefore be capable of operating as intended by management and subject to depreciation before it has achieved the level of operating performance expected by management.

5 Adoption of New or Revised Standards and Interpretations (Continued)

- The amendment to IAS 37 clarifies the meaning of 'costs to fulfil a contract'. The amendment explains that the direct cost of fulfilling a contract comprises the incremental costs of fulfilling that contract; and an allocation of other costs that relate directly to fulfilling. The amendment also clarifies that, before a separate provision for an onerous contract is established, an entity recognises any impairment loss that has occurred on assets used in fulfilling the contract, rather than on assets dedicated to that contract.
- IFRS 3 was amended to refer to the 2018 Conceptual Framework for Financial Reporting, in order to determine what constitutes an asset or a liability in a business combination. Prior to the amendment, IFRS 3 referred to the 2001 Conceptual Framework for Financial Reporting. In addition, a new exception in IFRS 3 was added for liabilities and contingent liabilities. The exception specifies that, for some types of liabilities and contingent liabilities, an entity applying IFRS 3 should instead refer to IAS 37 or IFRIC 21, rather than the 2018 Conceptual Framework. Without this new exception, an entity would have recognised some liabilities in a business combination that it would not recognise under IAS 37. Therefore, immediately after the acquisition, the entity would have had to derecognise such liabilities and recognise a gain that did not depict an economic gain. It was also clarified that the acquirer should not recognise contingent assets, as defined in IAS 37, at the acquisition date.
- The amendment to IFRS 9 addresses which fees should be included in the 10% test for derecognition of financial liabilities. Costs or fees could be paid to either third parties or the lender. Under the amendment, costs or fees paid to third parties will not be included in the 10% test.
- Illustrative Example 13 that accompanies IFRS 16 was amended to remove the illustration of payments from the lessor relating to leasehold improvements. The reason for the amendment is to remove any potential confusion about the treatment of lease incentives.
- IFRS 1 allows an exemption if a subsidiary adopts IFRS at a later date than its parent. The subsidiary can measure its assets and liabilities at the carrying amounts that would be included in its parent's consolidated financial statements, based on the parent's date of transition to IFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. IFRS 1 was amended to allow entities that have taken this IFRS 1 exemption to also measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to IFRS. The amendment to IFRS 1 extends the above exemption to cumulative translation differences, in order to reduce costs for first-time adopters. This amendment will also apply to associates and joint ventures that have taken the same IFRS 1 exemption.
- The requirement for entities to exclude cash flows for taxation when measuring fair value under IAS 41 was removed. This amendment is intended to align with the requirement in the standard to discount cash flows on a post-tax basis.

The above-mentioned change did not have any impact on the Company's financial statements.

6 New Accounting Pronouncements

Certain new standards and interpretations have been issued that are mandatory for the annual periods beginning on or after 1 January 2023 or later, and which the Company has not early adopted.

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture – Amendments to IFRS 10 and IAS 28 (issued on 11 September 2014 and effective for annual periods beginning on or after a date to be determined by the IASB). These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business. A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are held by a subsidiary.

6 New Accounting Pronouncements (Continued)

IFRS 17 “Insurance Contracts” (issued on 18 May 2017 and effective for annual periods beginning on or after 1 January 2021, the effective date subsequently modified to 1 January 2023 by the Amendments to IFRS 17 as discussed below). IFRS 17 replaces IFRS 4, which has given companies dispensation to carry on accounting for insurance contracts using existing practices. As a consequence, it was difficult for investors to compare and contrast the financial performance of otherwise similar insurance companies. IFRS 17 is a single principle-based standard to account for all types of insurance contracts, including reinsurance contracts that an insurer holds. The standard requires recognition and measurement of groups of insurance contracts at: (i) a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all of the available information about the fulfilment cash flows in a way that is consistent with observable market information; plus (if this value is a liability) or minus (if this value is an asset) (ii) an amount representing the unearned profit in the group of contracts (the contractual service margin). Insurers will be recognising the profit from a group of insurance contracts over the period they provide insurance coverage, and as they are released from risk. If a group of contracts is or becomes loss-making, an entity will be recognising the loss immediately. The Company does not expect any impact of the amendments on its financial statements.

Amendments to IFRS 17 and an amendment to IFRS 4 (issued on 25 June 2020 and effective for annual periods beginning on or after 1 January 2023). The amendments include a number of clarifications intended to ease implementation of IFRS 17, simplify some requirements of the standard and transition. The amendments relate to eight areas of IFRS 17, and they are not intended to change the fundamental principles of the standard. The following amendments to IFRS 17 were made:

- **Effective date:** The effective date of IFRS 17 (incorporating the amendments) has been deferred by two years to annual reporting periods beginning on or after 1 January 2023; and the fixed expiry date of the temporary exemption from applying IFRS 9 in IFRS 4 has also been deferred to annual reporting periods beginning on or after 1 January 2023.
- **Expected recovery of insurance acquisition cash flows:** An entity is required to allocate part of the acquisition costs to related expected contract renewals, and to recognise those costs as an asset until the entity recognises the contract renewals. Entities are required to assess the recoverability of the asset at each reporting date, and to provide specific information about the asset in the notes to the financial statements.
- **Contractual service margin attributable to investment services:** Coverage units should be identified, considering the quantity of benefits and expected period of both insurance coverage and investment services, for contracts under the variable fee approach and for other contracts with an ‘investment-return service’ under the general model. Costs related to investment activities should be included as cash flows within the boundary of an insurance contract, to the extent that the entity performs such activities to enhance benefits from insurance coverage for the policyholder.
- **Reinsurance contracts held – recovery of losses:** When an entity recognises a loss on initial recognition of an onerous group of underlying insurance contracts, or on addition of onerous underlying contracts to a group, an entity should adjust the contractual service margin of a related group of reinsurance contracts held and recognise a gain on the reinsurance contracts held. The amount of the loss recovered from a reinsurance contract held is determined by multiplying the loss recognised on underlying insurance contracts and the percentage of claims on underlying insurance contracts that the entity expects to recover from the reinsurance contract held. This requirement would apply only when the reinsurance contract held is recognised before or at the same time as the loss is recognised on the underlying insurance contracts.

Other amendments: Other amendments include scope exclusions for some credit card (or similar) contracts, and some loan contracts; presentation of insurance contract assets and liabilities in the statement of financial position in portfolios instead of groups; applicability of the risk mitigation option when mitigating financial risks using reinsurance contracts held and non-derivative financial instruments at fair value through profit or loss; an accounting policy choice to change the estimates made in previous interim financial statements when applying IFRS 17; inclusion of income tax payments and receipts that are specifically chargeable to the policyholder under the terms of an insurance contract in the fulfilment cash flows; and selected transition reliefs and other minor amendments.

6 New Accounting Pronouncements (Continued)

Classification of liabilities as current or non-current – Amendments to IAS 1 (issued on 23 January 2020 and effective for annual periods beginning on or after 1 January 2022). These narrow scope amendments clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Liabilities are non-current if the entity has a substantive right, at the end of the reporting period, to defer settlement for at least twelve months. The guidance no longer requires such a right to be unconditional. Management's expectations whether they will subsequently exercise the right to defer settlement do not affect classification of liabilities. The right to defer only exists if the entity complies with any relevant conditions as of the end of the reporting period. A liability is classified as current if a condition is breached at or before the reporting date even if a waiver of that condition is obtained from the lender after the end of the reporting period. Conversely, a loan is classified as non-current if a loan covenant is breached only after the reporting date. In addition, the amendments include clarifying the classification requirements for debt a company might settle by converting it into equity. 'Settlement' is defined as the extinguishment of a liability with cash, other resources embodying economic benefits or an entity's own equity instruments.

There is an exception for convertible instruments that might be converted into equity, but only for those instruments where the conversion option is classified as an equity instrument as a separate component of a compound financial instrument. The Company does not expect any impact of the amendments on its financial statements.

Classification of liabilities as current or non-current, deferral of effective date – Amendments to IAS 1 (issued on 15 July 2020 and effective for annual periods beginning on or after 1 January 2023). The amendment to IAS 1 on classification of liabilities as current or non-current was issued in January 2020 with an original effective date 1 January 2022. However, in response to the Covid-19 pandemic, the effective date was deferred by one year to provide companies with more time to implement classification

changes resulting from the amended guidance. The Company does not expect any impact of the amendments on its financial statements.

Amendments to IAS 1 and IFRS Practice Statement 2: Disclosure of Accounting policies (issued on 12 February 2021 and effective for annual periods beginning on or after 1 January 2023). IAS 1 was amended to require companies to disclose their material accounting policy information rather than their significant accounting policies. The amendment provided the definition of material accounting policy information. The amendment also clarified that accounting policy information is expected to be material if, without it, the users of the financial statements would be unable to understand other material information in the financial statements. The amendment provided illustrative examples of accounting policy information that is likely to be considered material to the entity's financial statements. Further, the amendment to IAS 1 clarified that immaterial accounting policy information need not be disclosed. However, if it is disclosed, it should not obscure material accounting policy information. To support this amendment, IFRS Practice Statement 2, 'Making Materiality Judgements' was also amended to provide guidance on how to apply the concept of materiality to accounting policy disclosures. The Company does not expect any impact of the amendments on its financial statements.

Amendments to IAS 8: Definition of Accounting Estimates (issued on 12 February 2021 and effective for annual periods beginning on or after 1 January 2023). The amendment to IAS 8 clarified how companies should distinguish changes in accounting policies from changes in accounting estimates. The Company does not expect any impact of the amendments on its financial statements.

Deferred tax related to assets and liabilities arising from a single transaction – Amendments to IAS 12 (issued on 7 May 2021 and effective for annual periods beginning on or after 1 January 2023). The amendments to IAS 12 specify how to account for deferred tax on transactions such as leases and decommissioning obligations. In specified circumstances, entities are exempt from recognising deferred tax when they recognise assets or liabilities for the first time. Previously, there had been some uncertainty about whether the exemption applied to transactions such as leases and decommissioning obligations – transactions for which both an asset and a liability are recognised. The amendments clarify that the exemption does not apply and that entities are required to recognise deferred tax on such transactions. The amendments require companies to recognise deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The Company does not expect any impact of the amendments on its financial statements.

6 New Accounting Pronouncements (Continued)

Transition option to insurers applying IFRS 17 – Amendments to IFRS 17 (issued on 9 December 2021 and effective for annual periods beginning on or after 1 January 2023). The amendment to the transition requirements in IFRS 17 provides insurers with an option aimed at improving the usefulness of information to investors on initial application of IFRS 17. The amendment relates to insurers' transition to IFRS 17 only and does not affect any other requirements in IFRS 17. The transition requirements in IFRS 17 and IFRS 9 apply at different dates and will result in the following one-time classification differences in the comparative information presented on initial application of IFRS 17: accounting mismatches between insurance contract liabilities measured at current value and any related financial assets measured at amortised cost; and if an entity chooses to restate comparative information for IFRS 9, classification differences between financial assets derecognised in the comparative period (to which IFRS 9 will not apply) and other financial assets (to which IFRS 9 will apply). The amendment will help insurers to avoid these temporary accounting mismatches and, therefore, will improve the usefulness of comparative information for investors. It does this by providing insurers with an option for the presentation of comparative information about financial assets.

When initially applying IFRS 17, entities would, for the purpose of presenting comparative information, be permitted to apply a classification overlay to a financial asset for which the entity does not restate IFRS 9 comparative information. The transition option would be available, on an instrument-by-instrument basis; allow an entity to present comparative information as if the classification and measurement requirements of IFRS 9 had been applied to that financial asset, but not require an entity to apply the impairment requirements of IFRS 9; and require an entity that applies the classification overlay to a financial asset to use reasonable and supportable information available at the transition date to determine how the entity expects that financial asset to be classified applying IFRS 9. The Company does not expect any impact of the amendments on its financial statements.

Unless otherwise described above, the new standards and interpretations are not expected to affect significantly the Company's financial statements.

7 Balances and Transactions with Related Parties

Related parties or transactions with related parties, as defined by IAS 24 Related party disclosures, represent:

- Parties that directly, or indirectly through one or more intermediaries: control, or are controlled by, or are under common control with, the Company (this includes parents, subsidiaries and fellow subsidiaries); have an interest in the Company that gives them significant influence over the Company; and that have joint control over the Company;
- Members of key management personnel of the Company or its parent;
- Close members of the family of any individuals referred to in (a) or (b);
- Parties that are entities controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (c) or (b).

The outstanding balances with related parties for the period ended 31 December 2022 and 31 December 2021 were as follows:

<i>In Georgian Lari</i>		31 December 2022	31 December 2021
	Note	Shareholder	Shareholder
Lease liabilities	13	336,155	48,858

The income and expense items with related parties for the year ended 31 December 2022 and 31 December 2021 were as follows:

<i>In Georgian Lari</i>		31 December 2022		31 December 2021	
	Note	Parent	Shareholder	Parent	Shareholder
General and administrative expenses	10	173,483	-	189,066	-
Finance cost	13	-	27,316	-	8,659

Key management compensation. The remuneration of directors and other members of key management in 2022 amounted to GEL 394,236 (2021: GEL 989,361).

8 Revenue

The Company derives revenue from the transfer of services at a point in time.

<i>In Georgian Lari</i>	2022	2021
Revenue from freight forwarding and logistic services	12,982,008	11,227,977
Total revenue	12,982,008	11,227,977

9 Cost of Sales

<i>In Georgian Lari</i>	2022	2021
Freight forwarding and logistic service expenses	10,820,130	9,528,462
Labour costs	198,831	191,944
Cargo insurance expenses	22,929	31,280
Other transportation expenses	44,042	130,758
Total cost of sales	11,085,923	9,882,444

10 General and Administrative Expenses

<i>In Georgian Lari</i>	2022	2021
Labour costs	920,858	1,505,749
Azerbaijan representative office expenses	173,483	189,066
Depreciation of right-of-use assets	126,183	112,147
Depreciation and amortization	106,111	99,631
Business trips	99,920	50,955
Accounting and other professional services	86,486	99,220
Kazakhstan representative office expenses	57,614	-
Representative expenses	32,096	24,731
Insurance	13,868	10,276
Communications and office supplies	10,076	9,144
Taxes other than income tax	7,647	10,038
Recovery of provision for impairment of doubtful accounts	(58,818)	(24,286)
Expenses relating to short-term leases	-	293
Other expenses	125,221	123,971
Total general and administrative expenses	1,700,754	2,210,935

Representative expenses with amount of GEL 231,096 (2021: GEL 189,006) represents administrative costs connected to representative office of HHLA group in Azerbaijan and in Kazakhstan. As per agreement between the Parent and the Company dated on 5 December 2017, administrative expenses are fully covered by HHLA Project Logistics LLC.

11 Finance Income

Finance income represents interest accrued on the interest-bearing current accounts in local bank. Interest accrued on the current accounts for the year ended 31 December 2022 was GEL 15,067 (2021: GEL 36,043).

12 Property, Plant and Equipment

Movements in the carrying amount of property, plant and equipment were as follows:

<i>In Georgian Lari</i>	Furniture and fixture	Computers and office equipment	Motor vehicles	Other	Total
COST					
At 1 January 2021	66,595	41,260	352,386	-	460,241
Additions	14,283	76,440	123,544	5,716	219,983
Disposals	-	(630)	(60,000)	-	(60,630)
At 31 December 2021	80,878	117,070	415,930	5,716	619,594
Additions	6,292	2,668	-	44,200	53,160
Disposals	-	-	(24,580)	-	(24,580)
Cost 31 December 2022	87,170	119,738	391,350	49,916	648,174
ACCUMULATED DEPRECIATION					
At 1 January 2021	(15,448)	(24,171)	(57,187)	-	(96,806)
Depreciation charge	(12,653)	(18,939)	(60,927)	(919)	(93,438)
Accumulated depreciation of disposals	-	511	28,864	-	29,375
At 31 December 2021	(28,101)	(42,599)	(89,250)	(919)	(160,869)
Depreciation charge	(14,661)	(22,787)	(60,821)	(2,111)	(100,380)
Accumulated depreciation of disposals	-	-	3,732	-	3,732
At 31 December 2022	(42,762)	(65,386)	(146,339)	(3,030)	(257,517)
CARRYING AMOUNTS					
At 1 January 2021	51,147	17,089	295,199	-	363,435
At 31 December 2021	52,777	74,471	326,680	4,797	458,725
At 31 December 2022	44,408	54,352	245,011	46,886	390,657

13 Right-of Use Assets and Lease Liabilities

The Company rents office space in Poti from a related party and in Tbilisi from a non-related party. Rental contracts are typically made for fixed periods of 1 to 5 years but may have extension options as described below.

<i>In Georgian Lari</i>	Buildings	Total
Carrying amount at 1 January 2021	197,589	197,589
Additions	585,248	585,248
Depreciation charge	(112,147)	(112,147)
Carrying amount at 31 December 2021	670,690	670,690
Additions	-	-
Depreciation charge	(126,183)	(126,183)
Carrying amount at 31 December 2022	544,507	544,507

The Company recognised lease liabilities as follows:

<i>In Georgian Lari</i>	31 December 2022	31 December 2021
Short-term lease liabilities	104,137	162,865
Long-term lease liabilities	429,003	525,186
Total lease liabilities	533,140	688,051

Some property leases contain variable payment terms that are linked to sales, or other variable any variable.

The table below sets out an analysis of liabilities from financing activities and the movements in the Company's liabilities from financing activities for each of the periods presented. The items represent lease liabilities and are those that are reported as financing in the statement of cash flows:

<i>In Georgian Lari</i>	2022	2021
Liabilities from financing activities at 1 January	688,051	233,074
Cash flows		
Repayments of principal	(102,776)	(138,808)
Interest payments	(56,065)	(25,946)
Non-cash changes		
New leases	-	41,632
Reassessment effect	-	560,179
Foreign exchange adjustments	(52,135)	(8,025)
Interest accrual	56,065	25,946
Liabilities from financing activities at 31 December	533,140	688,051

14 Trade and Other Receivables

<i>In Georgian Lari</i>	31 December 2022	31 December 2021
Trade receivables	1,030,965	1,616,017
Other financial receivables	6,545	10,350
Less credit loss allowance	(279,078)	(337,896)
Total trade and other receivables at 31 December	758,432	1,288,471

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are based on the payment profiles of customers over a period of 36 month before each balance sheet date and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the GDP and the unemployment rate of the countries in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these fact

Movements in the impairment provision for trade and other receivables are as follows:

<i>In Georgian Lari</i>	2022	2021
Provision for impairment at 1 January	(337,896)	(362,182)
Recovery for impairment during the year	33,312	3,793
Foreign exchange movements	25,506	20,493
Provision for impairment at 31 December	(279,078)	(337,896)

The credit loss allowance for trade receivables is determined according to provision matrix presented in the table below. The provision matrix is based the number of days that an asset is past due, adjusted for forward looking information. Due to the anticipated impact of the coronavirus pandemic, the existing expected loss ratio for the 91–180 day range was increased by 30% for the measurement of the credit risk for trade receivables in accordance with IFRS 9. The impact on the financial statements equals to GEL 152 thousand.

<i>In Georgian Lari</i>	31 December 2022				31 December 2021			
	Loss rate	Gross carrying amount	Lifetime ECL	Net carrying value	Loss rate	Gross carrying amount	Lifetime ECL	Net carrying value
Trade receivables								
- No past due	0%	257,068	-	257,068	0%	819,495	-	819,495
- 1 to 90 days overdue	0%	398,079	-	398,079	0%	147,170	-	147,170
- 91 to 180 days overdue	0%	96,740	-	96,740	0%	311,456	-	311,456
- 181 to 360 days overdue	100%	125,687	125,687	-	100%	158,999	158,999	-
- over 360 days overdue	100%	153,391	153,391	-	100%	178,897	178,897	-
Total	-	1,030,965	279,077	758,365	-	1,616,017	213,473	1,402,544

15 Cash and Cash Equivalents

<i>In Georgian Lari</i>	31 December 2022	31 December 2021
Cash on hand	160	155
Bank balances payable on demand	2,432,209	3,149,972
Total cash and cash equivalents at 31 December	2,432,369	3,150,127

Cash in bank represents interest bearing current accounts in local bank, JSC TBC Bank (BB- rated), which are neither past due nor impaired. Interest accrued on the current accounts as of 31 December 2022 was GEL 15,067 (2021: GEL 36,043).

16 Charter Capital

Charter capital represents the nominal amount of capital in the founding documentation of the Company. The owners of charter capital are entitled to receive dividends as declared from time to time and are entitled to the number of votes corresponding to the percentage of ownership in the Company at meetings of the Company.

The total authorised charter capital of the Company comprised GEL 108 thousand, which has been fully contributed in cash.

In accordance with Georgian legislation, the Company can distribute dividends from its retained earnings.

On 5 May 2022, based on the decision of the Company's owners, dividends in the amount of GEL 673,305 was declared, which was paid in cash by the Company.

17 Trade and Other Payables

<i>In Georgian Lari</i>	31 December 2022	31 December 2021
Trade payables	317,362	613,035
Other payables	1,834	4,006
Total accounts payable	319,196	617,041

18 Contingencies and Commitments

Tax legislation. On 18 December 2013, the instruction on assessment of international controlled operations was approved by the Minister of Finance of Georgia. The instruction provides an implementation guide for transfer pricing rules and principles (together referred to as "TP legislation") introduced by Tax Code of Georgia effective from 1 January 2011.

The TP legislations appear to be technically elaborated and aligned with the international transfer pricing principles developed by the Organization for Economic Cooperation and Development (OECD) and it provides the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of controlled transactions (transactions with some related parties and unrelated parties), if the transaction price is not arm's length.

Management believes that it has implemented internal controls to be in compliance with the TP legislation. Given that the practice of implementation of the Georgian transfer pricing rules has not yet developed, the impact of any challenge of the Company's transfer prices cannot be reliably estimated; however, it may be significant to the financial conditions and/or the overall operations of the Company.

19 Financial Risk Management

The Company is exposed through its operations to the following financial risks:

- Credit risk
- Market price risk
- Liquidity risk

This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

Principal financial instruments. The principal financial instruments used by the Company, from which financial instrument risk arises, are Trade receivables, Cash at bank and Trade payables.

Credit risk. Credit risk is the risk if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Company is mainly exposed to credit risk from credit sales.

The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The review includes external ratings, when available, and in some cases bank references.

Given risk is periodically assessed and considered in accrual of provision for doubtful debts. The management believes that the Company has no material risk of losses over already formed provision for reduction of cost of accounts receivable.

Credit risk also arises from cash and cash equivalents and deposits with banks and financial institutions.

Market price risk. Market price risk consists from interest rate risk and foreign exchange risk.

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As at 31 December 2020 and 2019 the Company is not exposed to the interest rate risk.

Foreign exchange risk arises when the Company enters into transactions denominated in a currency other than its functional currency.

Company is predominantly exposed to currency risk on purchases made from a major supplier based in the EUR and USD zone. Purchases from these suppliers are made on a central basis and the risk is not hedged. Apart from these particular cash-flows the Company aims to fund expenses and investments in the respective currency and to manage foreign exchange risk at a local level by matching the currency in which revenue is generated and expenses are incurred.

The following tables demonstrate the sensitivity to a reasonably possible change in the USD and EUR exchange rate, with all other variables held constant. The impact on the Company's profit before tax is due to changes in the fair value of monetary assets and liabilities.

<i>In Georgian Lari</i>	Strengthening	Weakening
31 December 2022		
USD (10% movement)	244,155	(244,155)
EUR (10% movement)	32,730	(32,730)
31 December 2021		
USD (10% movement)	346,045	(346,045)
EUR (10% movement)	58,626	(58,626)

19 Financial Risk Management (Continued)

Company's monetary assets and liabilities exposure to foreign exchange risk can be presented as follows:

<i>In Georgian Lari</i>	USD-denominated		EUR-denominated	
	31 December 2022	31 December 2021	31 December 2022	31 December 2021
Cash and cash equivalents	2,163,461	2,453,258	260,917	689,552
Trade receivables	714,270	1,203,281	260,475	31,659
Trade payables	(100,024)	(147,235)	(194,095)	(134,950)
Lease liabilities	(336,155)	(48,858)	-	-
Net exposure	2,441,552	3,460,446	327,297	586,261

Liquidity risk. Liquidity risk arises from the Company's management of working capital and the finance charges and principal repayments on its debt instruments. It is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. The Company's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due. To achieve this aim, it seeks to maintain cash balances (or agreed facilities) to meet expected requirements for a period of at least 45 days. Management receives rolling 12-month cash flow projections on a monthly basis as well as information regarding cash balances. At the end of the financial year, these projections indicated that the Company expected to have sufficient liquid resources to meet its obligations under all reasonably expected circumstances.

The following table sets out the contractual maturities (representing undiscounted contractual cash-flows) of financial instruments:

<i>In Georgian Lari</i>	Carrying value	Less than 3 months	3 to 12 months	1 to 5 years	Total undiscounted
At 31 December 2022					
Trade receivables	758,432	758,432	-	-	758,432
Trade payables	(319,196)	(319,196)	-	-	(319,196)
Net exposure	439,236	439,236	-	-	439,236
At 31 December 2021					
Trade receivables	1,288,471	1,288,471	-	-	1,288,471
Trade payables	(617,041)	(617,041)	-	-	(617,041)
Net exposure	671,430	671,430	-	-	671,430

Fair value of financial instruments. Fair value measurements are analysed by level in the fair value hierarchy as follows: (i) level one are measurements at quoted prices (unadjusted) in active markets for identical assets or liabilities, (ii) level two measurements are valuations techniques with all material inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), and (iii) level three measurements are valuations not based on observable market data (that is, unobservable inputs). Management applies judgement in categorising financial instruments using the fair value hierarchy. If a fair value measurement uses observable inputs that require significant adjustment, that measurement is a Level 3 measurement. The significance of a valuation input is assessed against the fair value measurement in its entirety. The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following method and assumptions were used to estimate the fair values: Cash and cash equivalents, trade receivables and trade payables approximate their carrying amounts largely due to the short-term maturities of these instruments. All financial assets and liabilities for which fair values is measured or disclosed are categorised within level 3 hierarchy, except for Cash and

19 Financial Risk Management (Continued)

cash equivalents that are categorised within level 2 hierarchy. The fair values in level 2 and level 3 of the fair value hierarchy were estimated using the discounted cash flows valuation technique.

- To safeguard The Company's ability to continue as a going concern, so that it can continue to provide returns for shareholders; and
- To provide an adequate return to shareholders by pricing services commensurately with the level of risk.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and adjusts it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, increase capital, or sell assets to reduce debt.

20 Events after the Reporting Period

No subsequent events have occurred that would require recognition or disclosure in these financial statements.